

FOR IMMEDIATE RELEASE

Swisslog Healthcare Expands its Partnership with Vingmed Group in the Nordics

Swisslog Healthcare is glad to announce an exclusive distribution agreement with Vingmed Group as Partner for the Nordic Countries. The partnership significantly strengthens the ability of the two companies to serve the Nordic healthcare institutions by providing access to advanced technologies in pharmacy automation and medication management.

BUCHS, Switzerland. (1 July 2019) – [Swisslog Healthcare](#), a global leading supplier of solutions for medication management in healthcare, and Vingmed Group, one of the largest distributors of medical devices and services in the Nordic countries, are expanding their existing partnership to cover Sweden, Norway and Denmark following a successful three-year collaboration introducing Swisslog Healthcare pharmacy automation solutions to institutions in Finland.

Over the years, Swisslog Healthcare has created a solid presence in the Nordics with installations in more than 25 hospitals. The collaboration in Finland between Vingmed and Swisslog Healthcare revealed growing interest among regional healthcare institutions for advanced medication management solutions. The scope of the new arrangement helps the two companies serve the increased demand and larger territory. The Vingmed Group brings valuable capillary coverage to the alliance with its experienced sales and service teams. Vingmed is 160 employees strong, with operations in Sweden, Norway, Finland and Denmark focusing exclusively on the healthcare sector.

“This partnership significantly expands our market presence in this strategic region,” says Patrick Koch, Head of Swisslog Healthcare EMEA. “Nordic countries have demonstrated to be early adopters of leading-edge healthcare technologies, and our portfolio of pharmacy automation solutions perfectly addresses their increasing attention to patient safety and process efficiency. With this partnership, we are confident Swisslog Healthcare will address the needs of Nordics hospitals, helping them realize the pharmacy of the future.”

Bengt Malmfält, CEO of Vingmed, adds, “We already distribute the most renowned global brands in the fields of cardiology, radiology, endoscopy, dialysis, intensive care, anesthesia, obstetrics, and surgery to Nordics hospitals; we are very proud to now add Swisslog Healthcare to our portfolio. With this addition, Vingmed also creates a dedicated team of experts to respond to the growing needs of our customers in medication management.”

Under the terms of the partnership, Swisslog Healthcare will continue to directly serve its customers with an on-going service agreement, while new solutions and equipment will be sold and serviced by

Vingmed. Swisslog Healthcare will continue its local presence through its offices in Rådal – Norway, Partille – Sweden and Nibe – Denmark which become branch offices of Swisslog Healthcare AG, the holding company managing operations across Europe, Middle East and Africa.

About Swisslog Healthcare

Swisslog Healthcare is a leading supplier of automation and software solutions for [material transport](#), [medication management](#) and [supply chain management](#) in healthcare facilities. Swisslog has installed facility-wide and pharmacy automation systems in more than 3,000 hospitals worldwide. The company offers integrated solutions from a single source – from consulting to design, implementation to lifetime customer service.

Swisslog is a member of the KUKA group, a leading global supplier of intelligent automation solutions. www.kuka.com

About Vingmed

The Vingmed Group is one of the largest independent distributors of advanced medical equipment in the Nordic region. With dedicated sales and service teams combined with local presence, Vingmed provides the Nordic Healthcare markets with innovative products and effective logistics in combination with a recognized service level.

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