



February 16, 2012

Laura Gillice
ADMS Region Manager
Swisslog Healthcare Solutions
10825 East 47th Avenue
Denver, CO 80239

Dear Laura and all of our friends at Swisslog,

It is with pleasure that I prepare this brief testimonial. This past summer, we were searching for an automated drug dispensing system. We were hoping to move forward to meet Meaningful Use, provide a secure drug tracking system and yet be fiscally responsible. We checked into several and found the size and price to be more than we needed in a small hospital. We were ready to shelve the idea and keep our old manual drug carts. It happened to be on the very day that Marianna Harris, our CEO, and I had this discussion that I went back to my office and received an email from a company called Swisslog. When I opened the email, I was very intrigued as it seemed to be EXACTLY what we looking for! It provided a brochure on a compact, movable drug cart that was specifically designed for small hospitals! I was however, hesitant to broach the subject again with Marianna, but did so hesitantly. In response to my timid "I don't suppose we could look at this cart?" she quickly replied "Why not? You never know, it might be just what we want!"

I was elated. I could barely wait until the demo unit got here and we had the chance to evaluate it! It was JUST what we wanted! It is small, easy to maneuver, and will interface with our computer system. (Although, it does have a nice system already in place!) We were able to demo for a couple of months and then were able to purchase two units. This allowed us to have one unit in the Emergency Room and one on the nursing floor. It allows us to keep a reliable count of the medications that we stock for patients and even allows us to store narcotics on the cart. This feature enables us to reliably track all administrations or discrepancies in the Emergency Room as well as on the floor.

We are very pleased with our MedRovers and definitely recommend that small hospitals take a serious look!

Candy Peters RN, DON
Director of Nursing
Webster County Community Hospital

Original letter on file

swisslog

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