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**swisslog**

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## **Media release 3/12 (non ad hoc)**

### **JBT Corporation and Swisslog enter into partnership for Automated Guided Vehicles**

#### ***Clear market leader for Automated Guided Vehicles (AGV) solutions in hospitals***

**Buchs/Aarau and Chicago, 2 February 2012** – Swisslog and JBT Corporation have entered into a partnership agreement to develop and manufacture state-of-the-art AGVs for hospitals.

With this agreement, a new AGV product line will be jointly developed and marketed from 2013 onwards. The alliance further strengthens Swisslog's reputation as a leading provider of logistics solutions for hospitals. JBT will supply all jointly developed AGVs and software products and benefit from Swisslog's extensive sales and service network and its customer base.

"We are enthusiastic about this agreement as it will create the clear market leader for AGV solutions in hospitals," notes Karl Pühringer, Head of Swisslog's Healthcare Solutions division. "The strength of the partnership is the result of JBT being one of the largest AGV companies worldwide and Swisslog's positioning as a leading provider of logistics solutions for hospitals."

"The partnership will leverage the knowledge and expertise of both companies to produce a state-of-the-art AGV product for hospitals," explains John Lee, Vice President of JBT AeroTech Division. "This is a win-win scenario, with JBT supplying all of the jointly developed products and Swisslog leading the sales, project realization and customer support efforts for the hospital market worldwide."

## Swisslog Calendar

13 March 2012: Publication 2011 Annual Result  
13-15 March 2012: LogiMAT, Neue Messe Stuttgart  
18 April 2012: General Meeting of Shareholders 2012  
20 August 2012: Publication 2012 Half-Year Result

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### About Swisslog

Swisslog is a global provider of integrated logistics solutions for warehouses, distribution centers and hospitals. Its comprehensive services portfolio ranges from building complex warehouses and distribution centers to implementing Swisslog's own software and technology to intra-company logistics solutions for hospitals.

Swisslog's solutions optimize customers' production, logistics and distribution processes in order to increase flexibility, responsiveness and quality of service while minimizing logistics costs. With years of experience in the development and implementation of integrated logistics solutions, Swisslog provides the expertise that customers in more than 50 countries around the world rely on.

Headquartered in Buchs/Aarau, Switzerland, Swisslog currently employs over 2 000 staff in 20 countries worldwide. The group's parent company, Swisslog Holding AG, is listed on the SIX Swiss Exchange (security number: 1232462, Telekurs: SLOG, Reuters: SLOG.S). Swisslog refers to an order as "major order" if its financial volume exceeds the threshold of MCHF 20.

For more information, please visit [www.swisslog.com](http://www.swisslog.com)

### About JBT Corporation

JBT Corporation (NYSE:JBT) is a leading global solutions provider to the food processing and air transportation industries. JBT Corporation designs, manufactures, tests and services technologically sophisticated systems and products for regional and multi-national industrial food processing customers through its JBT FoodTech segment and for domestic and international air transportation customers through its JBT AeroTech segment. JBT Corporation employs approximately 3,300 people worldwide and operates sales, service, manufacturing and sourcing operations located in over 25 countries. For more information please visit [www.jbtcorporation.com](http://www.jbtcorporation.com) or [www.jbtaerotech.com](http://www.jbtaerotech.com)